



2025

ANNUAL REPORT



Mid-Atlantic
Federal Credit Union

**Rooted in
Montgomery
County**

WWW.MAFCU.ORG // 1 (800) 95-MAFCU

Federally insured by NCUA

CHAIRMAN'S REPORT

ALLEN P. DELEON, CPA | CHAIRMAN, BOARD OF DIRECTORS



I would like to take the Annual meeting as an opportunity to thank all the members of Mid-Atlantic FCU for trusting us with your money.

Through the efforts of our staff, volunteers and the Board of Directors, the credit union has grown to nearly a half billion dollars in assets, a strong capital ratio of nearly 11% and has improved our liquidity and financial stability.

This year we began implementing our strategic plan, aimed at improving services for you, our members. We have created new popular loan products, streamlined the loan approval process and implemented new services like Zelle. We also have begun the process of implementing a new core processing system, designed to enable newer

and innovative products and services. This will make the membership better for all Mid-Atlantic FCU members.

We would like you to think of us as your primary financial institution.

Thanks, and gratitude go to Tami Schiavone, our CEO and the entire senior staff, for their hard work and dedication. I am grateful to Randy Scritchfield, who has been Chair for the past nine years, for his leadership and steady hand, guiding the credit union to financial stability. The Board is excited about the future of your credit union and will strive to keep improving.

PRESIDENT'S REPORT | TAMARA SCHIAVONE PRESIDENT / CEO

As I reflect on 2025, I am proud of what we accomplished together at Mid-Atlantic Federal Credit Union. This year was defined by our continued commitment to serving our members, strengthening our organization, and investing in the community we call home. Despite an economic environment marked by uncertainty and change, we remained focused on what matters most - helping our members achieve financial success and security.

Throughout the year, we continued to enhance the products, services, and support our members rely on every day. Whether assisting members with major life purchases, providing competitive savings opportunities, or helping families navigate financial challenges, our team remained dedicated to delivering personalized service and trusted financial guidance. Every interaction is an opportunity to reinforce the confidence our members place in us, and we are grateful for that trust.

As a member-owned financial cooperative, our success is measured not only by financial performance but also by the positive impact we make in the lives of our members and our community. We remain committed to supporting local organizations, community initiatives, and educational programs that help strengthen Montgomery County. Giving back is an important part of who we are and reflects the values that have guided Mid-Atlantic Federal Credit Union for generations.

The financial services industry continues to evolve, and so do the needs of our members. We are committed to investing in technology, improving convenience, and expanding access to the financial solutions our members need today while preparing for the opportunities of tomorrow. Our goal is to make banking easier, more accessible, and more responsive to the changing needs of those we serve.

Looking ahead, we remain focused on sustainable growth, operational excellence, and delivering exceptional member value. We will continue to build on our strong foundation while embracing innovation and seeking new ways to support our members through every stage of life.

I am deeply grateful for the dedication of our employees, the leadership of our Board of Directors and Supervisory Committee, and most importantly, the loyalty and trust of our members. Together, we have built a strong and resilient credit union, and I am excited about what lies ahead.

Thank you for your continued membership and confidence in Mid-Atlantic Federal Credit Union. It is a privilege to serve as your President and CEO, and I look forward to another year of working together to help our members and community thrive.

With sincere appreciation,
Tamara Schiavone
President and CEO

SUPERVISORY COMMITTEE

SHANE ROCK | CHAIRMAN, SUPERVISORY COMMITTEE

Thank you for your continued membership from your 2025-2026 Mid-Atlantic Federal Credit Union's (MAFCU) Supervisory Committee:

Shane Rock (Chair), Stephanie Hubbard (Secretary), Olive Idehen, Dante Baldeh, and Roger William Hard. Your MAFCU Supervisory Committee supports its members' interests through nine essential functions:

- 1 Reviewing and updating practices and procedures sufficient to safeguard MAFCU members' assets;
- 2 Ensuring a complete and thorough audit of MAFCU's records and operations;
- 3 Ensuring that MAFCU's required financial records are accurately prepared and filed in a timely manner;
- 4 Verifying and adhering to internal controls and Board established policies and procedures;
- 5 Reviewing MAFCU's operations and continually monitoring its overall financial condition;
- 6 Reviewing the performance of MAFCU's elected officers with respect to how they execute the duties for which they are responsible;
- 7 Ensuring that MAFCU is in full compliance with all relevant laws and regulations;
- 8 Researching member complaints; and
- 9 Safeguarding MAFCU members' assets against the impact of error, conflict of interest, self-dealing or fraud. Your MAFCU Supervisory Committee thanks you for the opportunity to serve you.

TREASURER'S REPORT

TONY SPEARMAN-LEACH
TREASURER, BOARD OF DIRECTORS

2025 was a solid year financially for the Mid-Atlantic Federal Credit Union (MAFCU). Our total assets ended the year at approximately \$439.8 million, an increase of about \$9.5 million from 2024. Member deposits grew to approximately \$387.9 million, up about \$7.4 million from 2024, demonstrating continued member confidence and a stable funding base.

Total loans ended 2025 at approximately \$313.2 million, with a loan-to-share ratio of 80.73%, reflecting a balanced lending posture and disciplined liquidity management. Mortgage originations were especially strong at \$61.8 million, and business loan originations totaled \$8.8 million. Consumer loan balances ended the year at \$31.5 million.

Our net income was approximately \$2.6 million for the year. Revenue totaled \$22.2 million while

expenses totaled \$19.6 million, reflecting continued cost pressures in the operating environment. Even with those pressures, MAFCU maintained a strong net worth ratio of 10.80%, which remained above the NCUA guideline for well-capitalized credit unions. This capital strength provides an important foundation for serving members, managing risk, and supporting future growth.

In 2025, market interest rates and deposit competition continued to affect earnings, member behavior, and funding costs. Management remained focused on protecting member assets, maintaining liquidity, growing loans responsibly, and investing in the products and technology needed to support member service. As we move forward, we will continue to monitor rate trends, manage costs carefully, and pursue sustainable growth that strengthens MAFCU's long-term financial position.

FINANCIAL REPORT

AS OF DECEMBER 31, 2025 (UNAUDITED)



INCOME

	2025	2024
Loan Income	\$14,995,445	\$15,226,436
Investment Income	\$4,472,874	\$4,269,455
Other Income	\$2,508,419	\$2,635,147
Total Income	\$21,976,739	\$22,131,038

EXPENSES

Dividend Expense	\$5,935,887	\$5,777,704
Compensation and Benefits	\$7,008,734	\$6,454,749
Office Occupancy & Operations	\$4,863,405	\$4,518,267
General Administrative Expense	\$1,762,092	\$1,594,274
Provision for Loan Losses	(\$61,637)	\$328,765
Federal Operating Fees	\$64,301	\$78,704
Total Expenses	\$19,587,186	\$18,752,463
Non-Operating Gains/Losses	\$219,040	\$3,449,108
Net Income	\$2,608,593	\$6,827,684

ASSETS

Gross Loans	\$313,176,123	\$314,997,187
Allowance	(\$1,162,951)	(\$1,277,924)
Net Loans	\$312,013,172	\$313,719,263
Cash	\$64,482,380	\$69,089,832
Investments	\$41,116,101	\$27,488,254
Loans Held for Sale	\$0	\$387,900
Net Fixed Assets	\$4,807,307	\$5,006,362
Other Assets	\$17,385,566	\$14,567,556
Total Assets	\$439,804,526	\$430,259,166

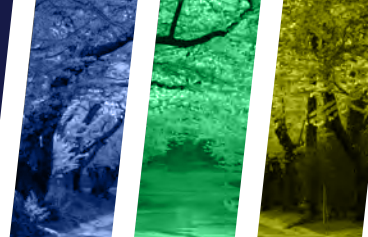
LIABILITIES

Accounts Payable	\$428,722	\$699,525
Dividends Payable	\$942,660	\$1,082,344
Accrued Expense	\$2,268,727	\$2,235,066
Notes Payable	\$0	\$0
Other Liabilities	\$768,801	\$1,028,070
Members' Shares		
Shares	\$262,160,008	\$264,894,401
IRAs	\$3,966,410	\$3,450,644
Share Certificates	\$121,811,087	\$112,200,453
Total Shares	\$387,937,506	\$380,545,499
Nonmember Deposits	\$0	\$0
Total Shares & Nonmember Deposits	\$387,937,506	\$380,545,499
Total Liabilities	\$392,346,417	\$385,590,503

MEMBERS' EQUITY

Regular Reserve	\$227,610	\$0
Unrealized Investment Gain/Loss	(\$31,711)	(\$212,563)
Undivided Earnings	\$47,262,210	\$44,881,227
Total Members' Equity	\$47,458,109	\$44,668,664

Total Liabilities & Members' Equity	\$439,804,526	\$430,259,166
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At Mid-Atlantic Federal Credit Union, being rooted in Montgomery County means growing alongside one of the most vibrant, diverse, and forward-thinking communities in the nation.

We don't just serve this region, we reflect its values, its energy, and its potential.

From neighborhood schools to local entrepreneurs, we're proud to champion the people and possibilities that shape Montgomery County's future. Every member we support, every partnership we build, every milestone we celebrate, it all begins right here, where community and progress go hand in hand.

We're proud to be your neighbor. Our team lives here, works here, and understands what makes Montgomery County special. That insight shapes everything we do, from designing inclusive solutions to supporting community programs that uplift and inspire.

As we look to the future, our commitment to this community remains unwavering. We're embracing innovation, expanding access, and deepening our roots, all to ensure that every individual, family, and business we serve has the tools to thrive. Because when Montgomery County moves forward, we all rise.

We're moving forward together, and with purpose.





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