MID-ATLANTIC FEDERAL CREDIT UNION
STATEMENT OF INCOME
For the Period Ending April 30, 2022

## Commercial <br> First Mortgage

Consume
Vis
Home Equity Lines and Loans Total Loan Income

Total Investment Income
Interest-bearing CDs
Total Interest Income
nterest-bearing Checking Shares
Money Market
CDs
Total Dividend Expense
Interest on Borrowings Total Interest Expense

Net Interest Income
Provision for Loan Losses
Net int Inc after Provision
Loan Fees
ATM Fees
Deposit Fees
Other Fees
Member Fees
Interchange and Other Income
Total Non-interest Income
Salaries and Benefits
Office Occupancy
Office Operations
Marketing
Legal and Professional
oan Expense
Other Operating Expense
Total Operating Expenses
Income from Operations
Non-operating Gains/Losses
Net Income (Loss)

| Current <br> Month | Previous <br> Month | Variance | Budget | Budget Variance | Variance \% <br> Act vs Bud | Current <br> Year to Date | Prior <br> Year to Date | Variance | Budget Year to Date | Budgeted <br> YTD Variance | Variance \% <br> Act vs Bud |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 206,433 | 195,990 | 10,442 | 185,862 | 20,571 | 11.07\% | 776,492 | 647,540 | 128,952 | 730,251 | 46,241 | 6.33\% |
| 435,083 | 494,262 | $(59,179)$ | 429,665 | 5,418 | 1.26\% | 1,785,795 | 1,654,298 | 131,497 | 1,726,445 | 59,350 | 3.44\% |
| 105,380 | 109,878 | $(4,498)$ | 109,860 | $(4,480)$ | -4.08\% | 429,220 | 505,477 | $(76,258)$ | 439,993 | $(10,773)$ | -2.45\% |
| 54,543 | 39,699 | 14,844 | 54,010 | 533 | 0.99\% | 198,556 | 207,128 | $(8,572)$ | 213,490 | $(14,934)$ | -7.00\% |
| 142,281 | 133,832 | 8,449 | 136,213 | 6,068 | 4.45\% | 532,556 | 592,749 | $(60,193)$ | 542,293 | $(9,737)$ | -1.80\% |
| 943,719 | 973,662 | $(29,942)$ | 915,610 | 28,109 | 3.07\% | 3,722,618 | 3,607,192 | 115,426 | 3,652,472 | 70,146 | 1.92\% |
|  |  |  |  |  |  |  |  |  | 0 |  |  |
| 46,594 | 32,836 | 13,758 | 21,773 | 24,821 | 114.00\% | 112,875 | 92,986 | 19,889 | 89,585 | 23,290 | 26.00\% |
|  |  |  |  |  |  |  |  |  | 0 |  |  |
| 0 | 0 | 0 | 0 | 0 | 0.00\% | 0 | 321 | (321) | 0 | 0 | 0.00\% |
|  |  |  |  |  |  |  |  |  | 0 |  |  |
| 990,313 | 1,006,497 | $(16,184)$ | 937,383 | 52,930 | 5.65\% | 3,835,493 | 3,700,499 | 134,994 | 3,742,057 | 93,436 | 2.50\% |
| 1,271 | 1,217 | 54 | 1,149 | 122 | 10.64\% | 4,776 | 4,330 | 446 | 4,594 | 182 | 3.97\% |
| 12,687 | 6,803 | 5,885 | 6,312 | 6,375 | 101.00\% | 32,312 | 24,437 | 7,875 | 25,148 | 7,164 | 28.49\% |
| 27,094 | 14,981 | 12,113 | 13,887 | 13,207 | 95.10\% | 69,607 | 52,859 | 16,749 | 55,216 | 14,391 | 26.06\% |
| 20,298 | 20,819 | (521) | 19,396 | 902 | 4.65\% | 80,996 | 120,996 | $(40,000)$ | 78,781 | 2,215 | 2.81\% |
| 61,351 | 43,819 | 17,532 | 40,744 | 20,607 | 50.58\% | 187,691 | 202,622 | $(14,930)$ | 163,739 | 23,952 | 14.63\% |
| 0 | 0 | 0 | 0 | 0 | 0.00\% | 0 | 0 | 0 |  | 0 | 0.00\% |
| 61,351 | 43,819 | 17,532 | 40,744 | 20,607 | 50.58\% | 187,691 | 202,622 | $(14,930)$ | 163,739 | 23,952 | 14.63\% |
| 928,962 | 962,678 | $(33,716)$ | 896,639 | 32,323 | 3.60\% | 3,647,801 | 3,497,877 | 149,924 | 3,578,318 | 69,483 | 1.94\% |
| 17,551 | $(30,693)$ | 48,244 | 40,000 | 22,449 | 56.12\% | $(90,321)$ | 40,671 | $(130,992)$ | 160,000 | 250,321 | 156.45\% |
| 911,411 | 993,371 | $(81,960)$ | 856,639 | 54,772 | 6.39\% | 3,738,123 | 3,457,206 | 280,917 | 3,418,318 | 319,805 | 9.36\% |
| 5,822 | 9,944 | $(4,122)$ | 13,030 | $(7,208)$ | -55.32\% | 33,951 | 360,835 | $(326,885)$ | 52,120 | $(18,169)$ | -34.86\% |
| 3,988 | 3,602 | 385 | 3,730 | 258 | 6.91\% | 14,142 | 14,201 | (59) | 14,920 | (778) | -5.21\% |
| 55,670 | 56,866 | $(1,196)$ | 59,113 | $(3,443)$ | -5.82\% | 222,635 | 204,738 | 17,897 | 221,441 | 1,194 | 0.54\% |
| 9,194 | 9,758 | (564) | 10,611 | $(1,417)$ | -13.35\% | 35,339 | 43,961 | $(8,623)$ | 42,445 | $(7,106)$ | -16.74\% |
| 74,674 | 80,171 | $(5,497)$ | 86,484 | $(11,810)$ | -13.66\% | 306,066 | 623,735 | $(317,669)$ | 330,926 | $(24,860)$ | -7.51\% |
| 252,818 | 243,197 | 9,621 | 161,482 | 91,336 | 56.56\% | 815,862 | 563,559 | 252,303 | 743,428 | 72,434 | 9.74\% |
| 327,492 | 323,368 | 4,124 | 247,966 | 79,526 | 32.07\% | 1,121,928 | 1,187,294 | $(65,366)$ | 1,074,354 | 47,574 | 4.43\% |
| 445,656 | 489,213 | $(43,557)$ | 487,217 | $(41,561)$ | -8.53\% | 1,888,248 | 1,943,589 | $(55,342)$ | 1,937,614 | $(49,366)$ | -2.55\% |
| 72,353 | 71,840 | 513 | 65,397 | 6,956 | 10.64\% | 301,516 | 274,204 | 27,311 | 261,584 | 39,932 | 15.27\% |
| 326,858 | 323,689 | 3,168 | 323,246 | 3,612 | 1.12\% | 1,280,310 | 1,235,800 | 44,509 | 1,284,546 | $(4,236)$ | -0.33\% |
| 5,376 | 5,202 | 174 | 10,000 | $(4,624)$ | -46.24\% | 20,297 | 8,483 | 11,814 | 40,000 | $(19,703)$ | -49.26\% |
| 42,169 | 65,065 | $(22,897)$ | 51,111 | $(8,942)$ | -17.50\% | 190,631 | 152,430 | 38,201 | 204,444 | $(13,813)$ | -6.76\% |
| 95,547 | 106,399 | $(10,852)$ | 75,007 | 20,540 | 27.38\% | 317,655 | 314,882 | 2,773 | 300,028 | 17,627 | 5.88\% |
| 22,458 | 23,747 | $(1,289)$ | 13,917 | 8,541 | 61.37\% | 97,632 | 56,297 | 41,335 | 55,144 | 42,488 | 77.05\% |
| 1,010,416 | 1,085,154 | $(74,738)$ | 1,025,895 | $(15,479)$ | -1.51\% | 4,096,288 | 3,985,686 | 110,602 | 4,083,360 | 12,928 | 0.32\% |
| 228,488 | 231,585 | $(3,097)$ | 78,709 | 149,779 | 190.29\% | 763,763 | 658,814 | 104,949 | 409,312 | 354,451 | 86.60\% |
| 9,503 | 25,041 | $(15,538)$ | 15,000 | $(5,497)$ | 36.65\% | 54,008 | 58,606 | $(4,599)$ | 60,000 | $(5,992)$ | -9.99\% |
| 237,991 | 256,626 | $(18,635)$ | 93,709 | 144,282 | 153.97\% | 817,770 | 717,420 | 100,351 | 469,312 | 348,458 | 74.25\% |

Mid-Atlantic Federal Credit Union
Consolidated Statement of Financial Condition
As of April 30, 2022

| Assets: | This Month | Last Month | $\begin{aligned} & \hline \text { Increase/ } \\ & \text { (Decrease) } \\ & \hline \end{aligned}$ | One Year Ago | $\begin{aligned} & \hline \text { Increase/ } \\ & \text { (Decrease) } \\ & \hline \end{aligned}$ | Liabilities and Equity: | This Month | Last Month | $\begin{gathered} \hline \text { Increase/ } \\ \text { (Decrease) } \\ \hline \end{gathered}$ | One Year Ago | Increase/ (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Auto Loans | \$17,393,592 | \$17,485,337 | (\$91,745) | \$19,546,448 | (\$2,152,856) | Accounts Payable | \$205,737 | \$119,632 | \$86,105 | \$328,030 | (\$122,292) |
| 1st Mortgage Loans | \$177,703,919 | \$180,434,633 | (\$2,730,714) | \$173,510,321 | \$4,193,598 | Visa Gift Card | \$0 | \$0 | \$0 | \$0 | \$0 |
| Home Equity Loans | \$47,175,912 | \$46,174,808 | \$1,001,105 | \$47,338,318 | $(\$ 162,406)$ | Notes Payable | \$0 | \$0 | \$0 | \$0 | \$0 |
| Commercial Loans | \$26,430,683 | \$26,143,379 | \$287,304 | \$26,277,983 | \$152,700 | Insurance Payable | \$11,831 | \$15,403 | (\$3,573) | \$15,919 | $(\$ 4,089)$ |
| Commercial Participation Loans | \$27,730,491 | \$27,475,695 | \$254,796 | \$22,982,073 | \$4,748,418 | Dividends Payable - Shares | \$41,042 | \$22,993 | \$18,049 | \$21,074 | \$19,968 |
| Pam 33 (1) | \$3,089,105 | \$3,098,459 | (\$9,354) | \$3,201,353 | (\$112,248) | Taxes Payable | \$28,724 | \$30,628 | (\$1,904) | \$28,584 | \$140 |
| Other Participation Loans | \$2,404,757 | \$2,517,240 | $(\$ 112,483)$ | \$3,958,692 | (\$1,553,936) |  |  |  |  |  |  |
| Credit Card Loans | \$6,414,317 | \$6,417,915 | $(\$ 3,599)$ | \$6,732,657 | (\$318,340) |  |  |  |  |  |  |
| Other Loans | \$9,159,334 | \$9,178,027 | $(\$ 18,693)$ | \$9,879,219 | $(\$ 719,885)$ | Accrued Expenses | \$2,946,624 | \$2,842,089 | \$104,535 | \$2,729,686 | \$216,938 |
| Total Loans | \$317,502,109 | \$318,925,493 | (\$1,423,384) | \$313,427,065 | \$4,075,045 | Accrued Certificate Dividends | \$20,118 | \$58,482 | (\$38,363) | \$26,779 | $(\$ 6,661)$ |
| Less: Allowance For Loan Loss | (\$1,698,420) | (\$1,700,615) | \$2,195 | (\$2,049,953) | \$351,533 | VISA Settlement Clearing | \$2,755 | (\$10,323) | \$13,078 | \$44,669 | $(\$ 41,481)$ |
| Net Loans | \$315,803,689 | \$317,224,878 | (\$1,421, 189) | \$311,377,112 | \$4,426,577 | ATM/Shared Branch Clearing | \$604,236 | \$97,069 | \$507,167 | \$141,691 | \$462,545 |
|  |  |  |  |  |  | Payroll Clearing | \$0 | \$0 | \$0 | \$0 | \$0 |
| Cash \& Equivalents | \$87,040,342 | \$79,259,039 | \$7,781,303 | \$62,766,755 | \$24,273,587 | Contingent Liabilities | \$0 | \$0 | \$0 | \$0 | \$0 |
| Accounts Receivable | \$444,263 | \$387,511 | \$56,752 | \$475,688 | (\$31,425) |  |  |  |  |  |  |
|  |  |  |  |  |  | Regular Shares | \$148,759,041 | \$149,715,102 | (\$956,061) | \$143,578,060 | \$5,180,980 |
| Loans Held For Sale | \$0 | \$0 | \$0 | \$0 | \$0 | Checking | \$152,540,866 | \$145,804,626 | \$6,736,240 | \$133,712,474 | \$18,828,392 |
|  |  |  |  |  |  | Money Market Accounts | \$70,842,127 | \$71,213,917 | (\$371,790) | \$67,863,524 | \$2,978,603 |
| Investments | \$14,611,979 | \$15,053,395 | $(\$ 441,416)$ | \$13,880,390 | \$731,589 | Share Certificates | \$28,227,996 | \$27,917,850 | \$310,146 | \$27,943,742 | \$284,254 |
| Accrued Income | \$1,048,247 | \$1,060,038 | (\$11,792) | \$1,247,249 | $(\$ 199,003)$ | Daily IRA | \$3,920,470 | \$3,686,905 | \$233,565 | \$3,849,451 | \$71,019 |
| NCUSIF | \$3,446,713 | \$3,355,226 | \$91,486 | \$3,208,279 | \$238,433 | Total Shares | \$404,290,500 | \$398,338,400 | \$5,952,100 | \$376,947,251 | \$27,343,249 |
| Prepaid Expenses | \$1,324,992 | \$634,953 | \$690,039 | \$1,191,743 | \$133,248 | Nonmember Deposits | \$519 | \$519 | \$0 | \$3,114 | $(\$ 2,595)$ |
|  |  |  |  |  |  | Total Shares \& Nonmember Deposits | \$404,291,019 | \$398,338,919 | \$5,952,100 | \$376,950,365 | \$27,340,653 |
|  |  |  |  |  |  | Total Liabilities: | \$408,152,084 | \$401,514,892 | \$6,637,192 | \$380,286,797 | \$27,865,287 |
| Land \& Building | \$6,123,287 | \$6,123,287 | \$0 | \$6,123,287 | \$0 |  |  |  |  |  |  |
| Less: Accumulated Depreciation | (\$2,205,625) | (\$2,195,934) | $(\$ 9,691)$ | (\$2,089,334) | $(\$ 116,291)$ |  |  |  |  |  |  |
| Furniture and Equipment | \$14,238,154 | \$14,221,893 | \$16,261 | \$13,713,024 | \$525,130 | Equity: |  |  |  |  |  |
| Less: Accumulated Depreciation | (\$12,210,180) | (\$12,162,662) | (\$47,519) | (\$11,782,156) | $(\$ 428,025)$ | Regular Reserve | \$5,422,176 | \$5,422,176 | \$0 | \$5,422,176 | \$0 |
| Total Fixed Assets | \$5,945,636 | \$5,986,585 | (\$40,949) | \$5,964,822 | $(\$ 19,186)$ | Undivided Earnings | \$23,238,918 | \$23,000,927 | \$237,991 | \$20,590,885 | \$2,648,033 |
| Other Real Estate Owned | \$367,000 | \$392,000 | (\$25,000) | \$0 | \$367,000 | Unrealized Gain/(Loss) Investment | $(\$ 189,703)$ | \$6,245 | (\$195,948) | \$321,942 | (\$511,645) |
| Other Assets | \$6,590,615 | \$6,590,615 | \$0 | \$6,509,761 | \$80,854 | Total Equity: | \$28,471,391 | \$28,429,348 | \$42,043 | \$26,335,003 | \$2,136,388 |
| Total Assets |  |  |  |  |  |  |  |  |  |  |  |
|  | \$436,623,475 | \$429,944,240 | \$6,679,235 | \$406,621,800 | \$30,001,675 | Total Liabilities \& Equity | \$436,623,475 | \$429,944,240 | \$6,679,235 | \$406,621,800 | \$30,001,675 |

(1) Pam 33, LLC. Installment sale reclassification. Previously, this item was listed within the "Commercial Loans" line item.

We certify to the best of our knowledge and belief, this statement and the related statements are true and correct and present fairly the financial position and the results of operations for the periods covered.
Treasurer $\qquad$

